

COVID-19

Organizational Training Survey Preliminary Results



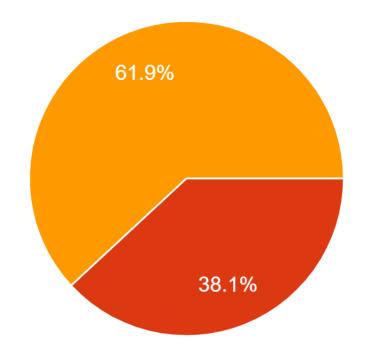
Survey Methodology

- Survey participants were North American clients, prospects and contacts of Practica Learning.
- Participants were invited by email or through <u>LinkedIn</u> to complete an online survey.
- Respondents were offered a copy of this results summary in exchange for completing the survey.
- The <u>main survey</u> on Google Forms consists of 25 questions:
 - 15 core questions on impacts of the pandemic
 - Five demographic questions
 - Five privacy and personal information questions.
- Participants were asked to answer a range of short answer and multiple-choice questions.
- The survey remains open. You can complete it here.



100% of respondents said some or all employees were working from home as a result of COVID-19.

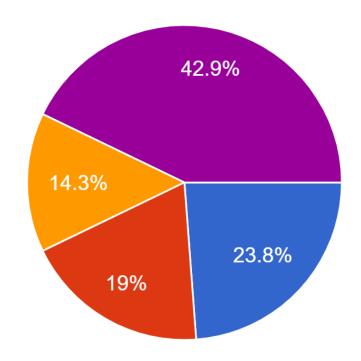
How has your organization responded to COVID-19? n = 21



- Suspended operations completely
- All employees working from home
- Some employees working from home
- No change

100% of respondents with training centers reported that their centers were either closed, partially closed or repurposed.

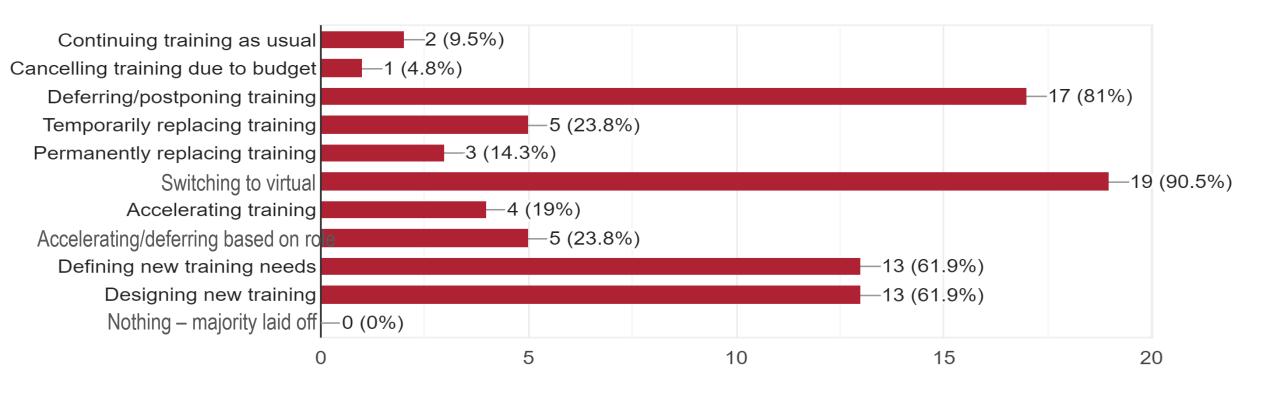
As a result of COVID-19, what has your organization done with its training centers? n = 21



- Closed completely
- Closed partially
- Open but repurposed
- Open, no changes
- We don't have training centers

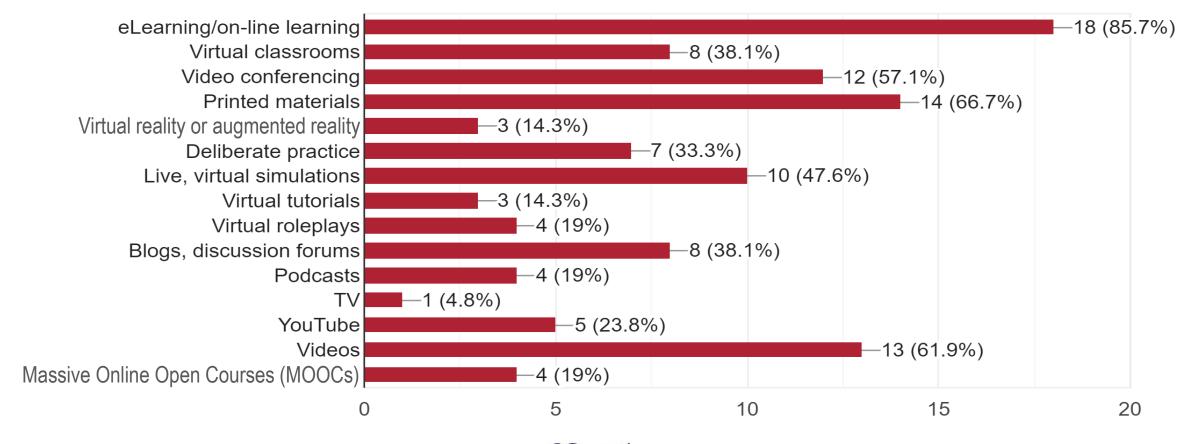
Only two respondents had been able to continue training as usual. The others had made significant changes including defining new training.

How is training in your organization changing as a result of COVID-19? (Select all that apply) n=21



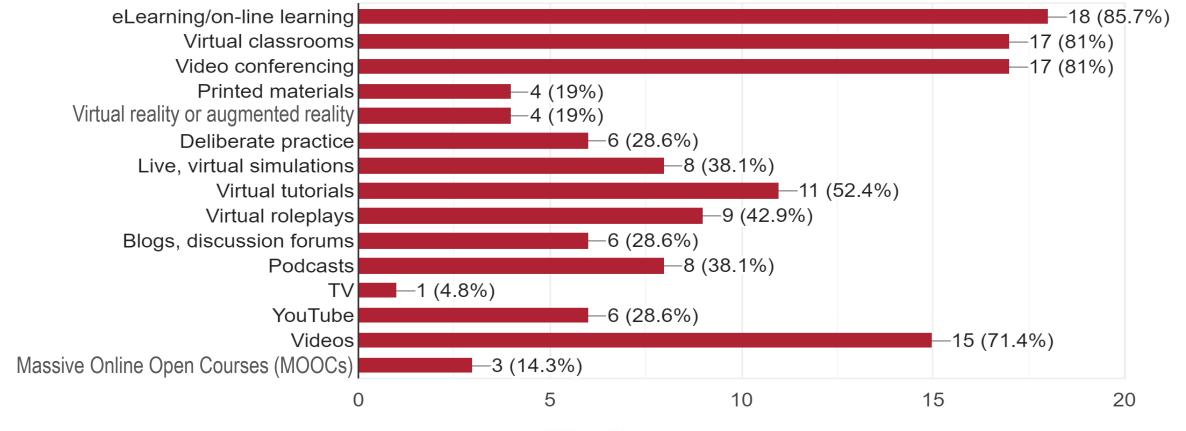
Before the pandemic, only a small percentage of respondents were using virtual tools. Reliance on printed materials was high.

Before COVID-19, which virtual training tools was your organization using? n = 21



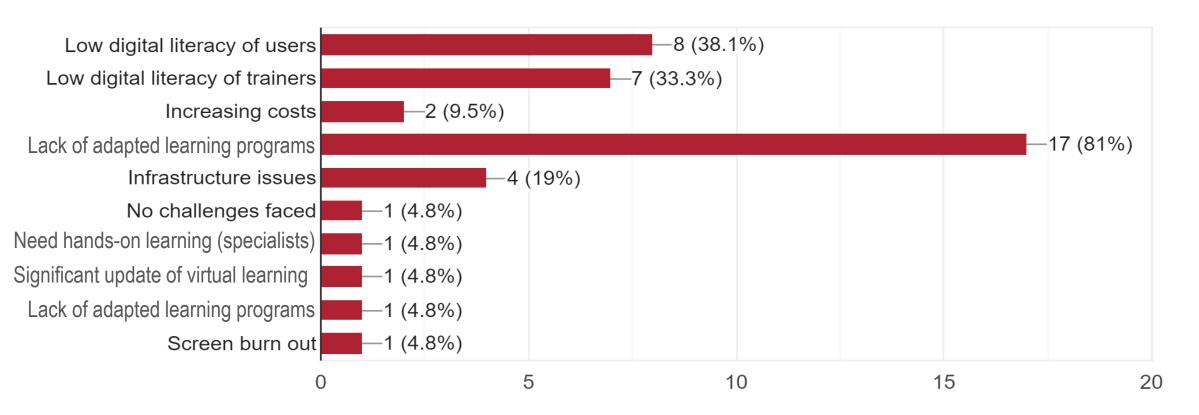
Since COVID-19, the use of virtual classrooms and virtual roleplays has more than *doubled*. The use of virtual tutorials has more than *tripled*.

Since COVID-19, which virtual training tools is your organization using?



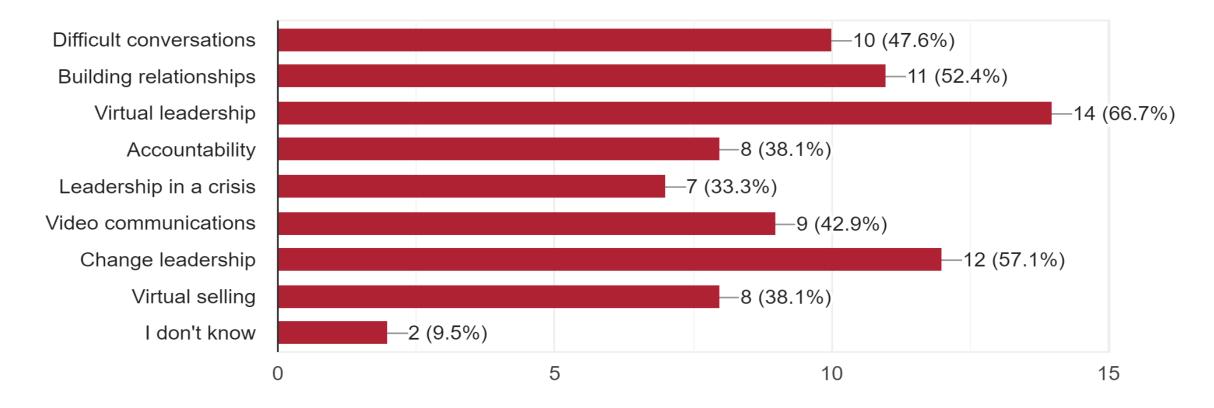
Digital literacy and lack of adapted programs have emerged as challenges for many respondents as the pandemic drives training to virtual channels.

What training challenges are you facing since COVID-19? (Select all that apply) n = 21



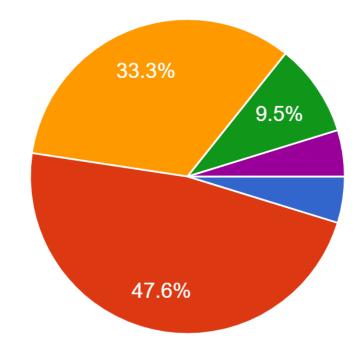
Difficult conversations, building relationships, and change leadership are the big skill gaps uncovered as a result of COVID-19.

What communication skill gaps have been emerging as a result of COVID-19? (Select all that apply) n = 21



Almost half of respondents said their training budgets had been reduced as a result of the COVID-19 pandemic.

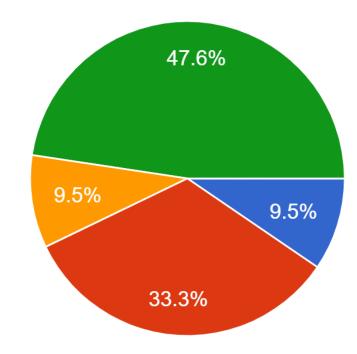
How has your training budget been impacted by COVID-19? n = 21



- Eliminated completely
- Reduced
- Stayed the same
- Increased
- I don't know

Of those that knew, 19% say their future training budget will decrease. Seventy percent say it will stay the same, and only 9.5% foresee an increase.

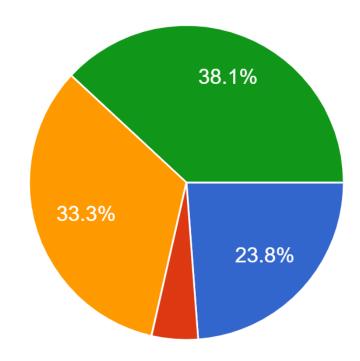
How will your training budget change in the future? n = 21





Of those who knew, about half said that learner engagement had increased. Forty percent noted a reduction and 10% saw no change.

How has COVID-19 impacted learner engagement? n = 21



- Reduced engagement
- No change in engagement
- Increased engagement
- I don't know

When asked about other impacts to training, verbatim responses described opportunities, uncertainties and difficulties.

What other impacts has COVID-19 had on training in your organization?

9 responses

Opportunities:

- Far more use of videoconferencing impacts interactivity and enhances accessibility for those with good internet access.
- It has provided us with such incredible opportunities to innovate and move some business plans along that would have taken much longer to implement.
- Refocus and review of needs.

Uncertainties:

- It's difficult to say since we were globally scaling programs and reducing spend / overhead prior to COVID-19.
- Immediate demand for virtual leadership-team engagement support and ongoing seeing that this is not a temporary situation now.

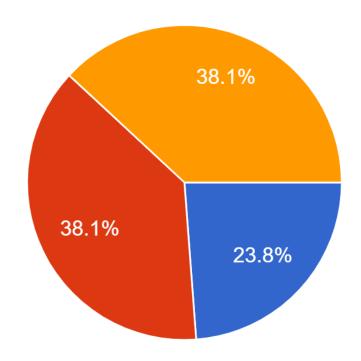
Difficulties:

- Additional pressure on training team to flip to all virtual platform to ensure productivity is not impacted.
- Uncertain in terms of dealing with face to face interactions, very rapid changes.
- · Coverage of duties is lacking.
- Too many meetings, lack of time, other priorities.



Three quarters of respondents were as or more optimistic than last year when asked about their outlook for training over the next 18 months.

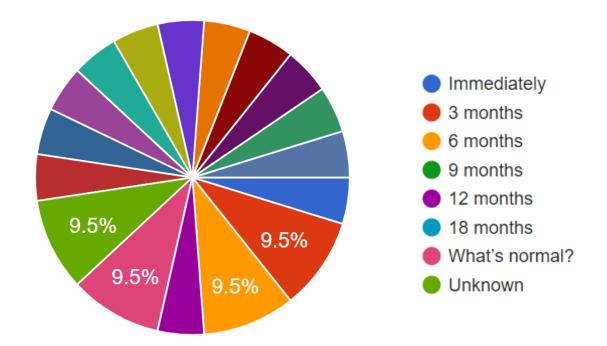
What is your outlook for training in your organization in the next 18 months? n = 21



- Less optimistic than last year
- The same as last year
- More optimistic than last year

About half of respondents believe that training will return to normal but there is no consensus on when that will occur.

How soon do you see your training returning to normal? n = 21



- Never
- Never. We're into a new phase now
- Normal will be redefined.
- Depends on the evolution of Covid-19
- It's going to be a new normal
- It's not changed a lot.
- Training will not go back to what it was
- We have a new normal
- a new normal (not ever returning to normal) of having virtual in-person online training
- Unsure dependent on Covid-situation

While shifting to virtual training was top of mind for many respondents, a number cited the need for *revolutionary change*.

How else will COVID-19 impact training in your organization in the future?

14 responses

Shifting to virtual training:

- Accelerated our virtual strategy
- Shift to a much higher % of virtual
- More virtual solutions
- More online development less virtual classroom or less F2F training
- Value of virtual learning will impact formal training programs as well as company meetings.
- We will have increased the number of employees working from home and virtual online will be offered as the new normal

The need for revolutionary change:

- Identified the need for revolutionary change (vs. evolutionary)
- Required skills and behaviors will be different for many roles. The older generation of salespeople will be required to operate in a very different, and
 potentially foreign, environment.
- A fresh needs analysis (will be needed to determine the future)

Issues and concerns:

- We have consultants all over... dealing with different COVID 'stages' and legal requirements, which means an ongoing learning curve individualized to each person.

 Time-consuming to manage, and potentially life-threatening for our people if they get exposed to COVID through work.
- Too easy to skip training



Demographics

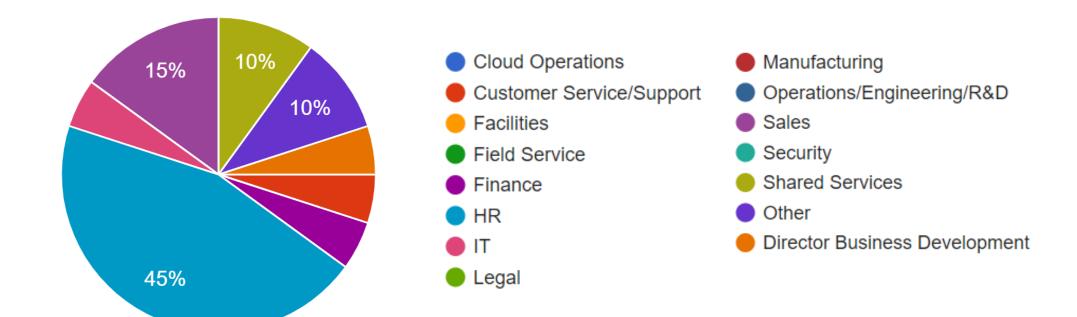
About the survey respondents



Forty-five percent of respondents work in HR.

What is your job role?

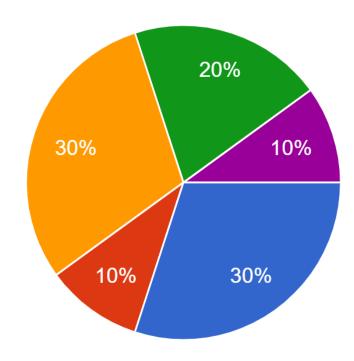
n = 20



Thirty percent of respondents are individual contributors. Fifty percent are Directors or VPs.

What is your job level?

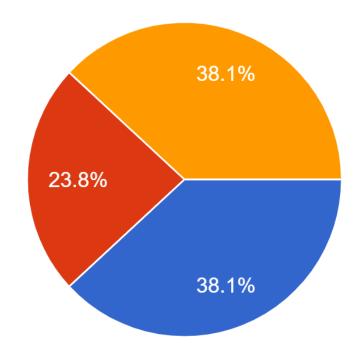
n = 20



- Individual Contributor
- Manager/Sr
- Director/Sr
- Vice President/SVP
- C-Level

Respondents work for small, medium and large sized enterprises.

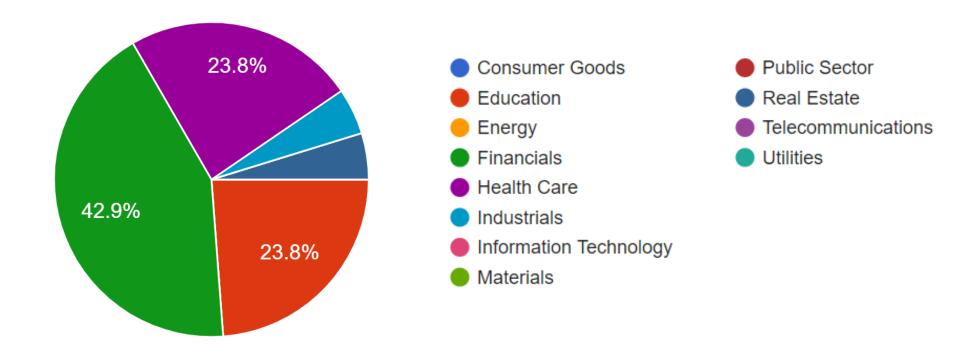
What is the size of your organization? n = 21



- 1 to 999 employees
- 1000 to 5000 employees
- More than 5000 employees

Respondents work primarily in three sectors: Financials, IT, and Health Care.

In what sector does your organization operate? n = 21



In summary: people in training have addressed the disruption of COVID-19 even as their funding was cut. They remain optimistic, have clear ideas about the future, but need the support of their leaders and vendors.

- Organizations have been disrupted. Training has been hard hit.
 - People in training have made rapid and substantial changes to training.
- They've done this despite reduced funding...
 - ...while managing the personal impact of the pandemic.
- Interestingly, training people remain optimistic...
 - ...and they have a clear and innovative vision for the future of training
- Our suggestion to organizations is this:
 - Leaders:
 - Recognize and support training and development. Bring back funding as soon as feasible. There's a long-term benefit for you.
 - Training and development people:
 - Keep innovating
 - Take control of the disruption to training and create the new normal
 - Vendors:
 - Talk to your L&D clients. Listen and hear what they are saying. Respond with new virtual offers.